

Food Products

REQUEST FOR PROPOSALS

Alberta, Virginia
Meherrin River Regional Jail

JANUARY 25, 2019

ADDENDUM NO. 1

TITLE: Food Products

RFP NO.: 01-FY2019

DUE DATE: February 15, 2019, prior to 2:00 p.m., local time prevailing

1. Question: Any chance we can get the list of items in excel from the customer?

Answer: Included in this addendum is an excel version of Attachment A.

2. Question: Can you get some inside intel about who the decision maker is and how the bid is awarded?

Answer: Proposals are reviewed by a committee. Evaluation and award of proposals is stated in the RFP on pages 11-12, Section 5.1.

3. Question: The one (big) unanswered question I have is about Food Asset Manager requirements – on page 6.

Answer: We asked for specifics in regard to the question, but did not hear back within the deadline date.

4. Question: What is the price date we should be using to price the market basket?

Answer: We are striking this from the RFP. All prices should be based on what firms can offer based on the terms as stated in the RFP.

5. Question: The customer stated that an addendum is going to be released with an Excel version of the market basket template – I am not sure if it will have the same columns as the PDF but just in case:

- a. Will we be able to add additional columns? (Right now according to the PDF all they are looking for is a Brand, Pack Size and Price – do we want to include description, mfg. product number?)

Answer: The excel spreadsheet should match the PDF, but yes you can add additional columns to provide other details as needed.

6. Question: Please clarify how long pricing must be held for. The prices provided in this RFP must be held for 3 years?

Answer: As stated in the RFP, the initial term is for 3 years; however, proposals should be creative and pricing can be negotiated and discussed during the evaluation period.

7. Question: Related to 2.2 Requirements; A. Display and/or Storage Rack: Benjamin Foods would not be able to offer warehouse racking as part of this proposal; and G. Food asset management system: Benjamin Foods ERP can provide many of the reports requested in the RFP. However, we do not have menu planning/management functionality. Will this DQ our proposal?

Answer: All proposals should clearly state what they are and not able to provide in the response. The items will not necessarily be an automatic disqualifier and can be negotiated during the evaluation period.

8. Question: Are you looking for the contractor to be a full service food service management company capable of on-site day to day management of the entire food service operation or are you looking for a vendor to provide distribution of the products on this RFP?

Answer: No, we are not looking for a full service, on-site day to day operation; we are looking for a vendor to purchase and distribute the items on Attachment A.

9. Question: Can you provide the current prices you are paying for the items in the RFP?

Answer: Included in this addendum is an excel spreadsheet with the list of items and prices as Attachment B.

ISSUED BY: Shelley J. Slaughter
Executive Secretary
434-949-6709

Attachment B

PRODUCT	UNIT OF MEASURE	ESTIMATED ANNUAL USAGE	PRICE
PINTO BEANS	50 lb Bags	800 lbs	\$25.95
FLOUR	50 lb Bags	2200 lbs	\$14.85
GRITS	50 lb Bags	2500 lbs	\$19.00
RICE	50 lb Bags	3000 lbs	\$22.85
PANCAKES	50 lb Bags	5800 lbs	\$36.00
FARINA	50 lb Bags	2000 lbs	\$31.11
OATMEAL	50 lb Bags	2000 lbs	\$25.50
SPICE CAKE MIX	50 lb Bags	2400 lbs	\$36.00
WHITE CAKE MIX	50 lb Bags	2400 lbs	\$32.80
YELLOW CAKE MIX	50 lb Bags	2000 lbs	\$32.30
SUGAR COOKIE MIX	50 lb Bags	2500 lbs	\$37.75
OATMEAL COOKIE MIX	50 lb Bags	2550 lbs	\$40.65
CORN FLAKE	6 Bag CS	60 cases	\$20.99
PLAIN POTATO CHIPS	8# CS	120 cases	\$16.53
TORTILLA CORN CHIPS	8# CS	96 cases	\$13.08
FINE WHITE SUGAR	50 lb Bags	4000 lbs	\$24.75
POWDER SUGAR	50 lb Bags	600 lbs	\$28.99
BROWN SUGAR	50 lb Bags	300 lbs	\$28.15
BANANA PEPPERS	Gal	50 gals	\$5.74
DAIRY BLEND	50 lb Bags	700 lbs	\$64.95
GREAT NORTHERN	50 lb Bags	800 lbs	\$33.10
KIDNEY BEANS	50 lb Bags	800 lbs	\$43.00
NAVY BEANS	50 lb Bags	500 lbs	\$29.60
CRUSHED TOMATOES	#10 Cans	240 cans	\$3.15
TOMATO PASTE	#10 Cans	300 cans	\$4.41
TOMATO SAUCE	#10 Cans	240 cans	\$3.33
DICED TOMATOES	#10 Cans	240 cans	\$3.46
SPAGHETTI SAUCE	#10 Cans	180 cans	\$3.93
APPLE SAUCE	#10 Cans	840 cans	\$4.25
CHEESE SAUCE	#10 Cans	175 cans	\$5.42
WHITE VINEGAR	Gal	48 gals	\$1.99
CIDER VINEGAR	Gal	180 gals	\$4.24
SOYBEAN OIL GAL	Gal	6 gals	\$1.86
LIQUID BUTTER	Gal	18 gals	\$22.34
KETCHUP	#10 Cans	150 cans	\$3.30
MUSTARD	Gal	640 gals	\$12.95
RELISH	Gal	120 gals	\$23.92
STRING BEANS	#10 Cans	36 cans	\$3.73
CORN	#10 Cans	30 cans	\$4.71
MAYONNAISE	Gal	900 gals	\$5.95
JELLY	#10 Cans	360 cans	\$4.40
JELLY PC	200/.5 oz CS	36 cases	\$5.95
PEANUT BUTTER	50# CS	35 cases	\$64.60
BULK SALT	25# Bag	500 lbs	\$6.11
BULK PEPPER	5 lb CS	150 lbs	\$28.35
CHILI POWDER	5 lb CS	20 lbs	\$21.95

Attachment B

PRODUCT	UNIT OF MEASURE	ESTIMATED ANNUAL USAGE	PRICE
PAPRIKA	5 lb CS	50 lbs	\$15.25
SAGE	5 lb CS	20 lbs	\$77.60
OREGANO	5 lb CS	20 lbs	\$19.58
CRUSHED RED PEPPER	5 lb CS	20 lbs	\$20.75
CAYENNE PEPPER	5 lb CS	5 lbs	\$16.10
FAJITA POWDER	5 lb CS	5 lbs	\$58.34
CELERY SEED	5 lb CS	24 lbs	\$34.90
BAY LEAVES	5 lb CS	5 lbs	\$294.40
BASIL	5 lb CS	5 lbs	\$21.25
ITALIAN SEASONING	5 lb CS	50 lbs	\$14.95
GROUND CINNAMON	5 lb CS	10 lbs	\$21.66
TACO SEASONING	5 lb CS	15 lbs	\$18.29
SEASON SALT	5 lb CS	120 lbs	\$7.75
GARLIC POWDER	5 lb CS	60 lbs	\$20.10
DRY ONION	40 lb CS	120 lbs	\$130.99
BREAD CRUMBS	20 lb CS	36 lbs	\$21.00
TEA	24ct 3oz CS	400 cases	\$15.95
ELBOW NOODLES	20 lb CS	4000 cases	\$13.50
SPAGHETTI	20 lb Box	2100 lbs	\$11.00
TUNA	6/66.5 Can	55 cans	\$68.87
CHICKEN BASE	35 lb CS	40 cases	\$27.95
BEEF BASE	35 lb CS	100 cases	\$27.95
SYRUP	Gal	702 gals	\$4.05
SUGAR FREE SYRUP	12/12 oz jug	264 jugs	\$20.93
SUGAR FREE JELLO	6/4.5# CS	20 cases	\$29.20
PUDDING	6/3 lb CS	1980 lbs	\$25.50
DRY CHEESE SAUCE	25 lb CS	144 cases	\$44.00
BLUE SWEETENER	2000 CT CS	5 cases	\$18.48
PINK SWEETENER	2000 CT CS	5 cases	\$13.10
COFFEE	42/1.5 oz bags CS	72 cases	\$33.72
CROUTONS	4 lb CS	12 cases	\$18.39
DICED BEETS	#10 Cans	36 cans	\$3.58
SALAD DRESSING MIX	18/3.2 oz pks CS	12 cases	\$27.43
CHICKEN BREADER	25 lb bag	75 lbs	\$20.46
SUGAR PKS	2000 CT CS	30 cases	\$10.02
PEPPER SHAKER	12 CT CS	12 cases	\$36.95
SALT SHAKER	12 CT CS	12 cases	\$13.75
MUSTARD PACKETS	1000 CT CS	60 cases	\$12.50
MAYO PACKETS	500 CT CS	60 cases	\$12.50
KETCHUP PACKETS	500 CT CS	120 cases	\$9.11
RANCH	Gal	240 gals	\$9.54
BLUE CHEESE	Gal	70 gals	\$8.34
THOUSAND ISLAND	Gal	40 gals	\$5.96
HONEY MUSTARD	Gal	65 gals	\$7.29
ITALIAN DRESSING	Gal	30 gals	\$4.98
SALSA	Gal	110 gals	\$9.45

Attachment B

PRODUCT	UNIT OF MEASURE	ESTIMATED ANNUAL USAGE	PRICE
CEASAR DRESSING	Gal	12 gals	\$7.35
TARTAR SAUCE	Gal	48 gals	\$7.36
FRANKS RED HOT	Gal	60 gals	\$9.45
SOY SAUCE	Gal	30 gals	\$10.08
GENERAL TSO SAUCE	Gal	50 gals	\$23.64
SWEET CHILI SAUCE	Gal	12 gals	\$16.05
BBQ SAUCE	Gal	60 gals	\$8.85
COOKING OIL (Fryer)	35# Jugs	210 jugs	\$19.73
SHORTENING	50# CS	10 cases	\$42.95
CAPTAIN WAFER	500/2 EA CS	15 cases	\$13.24
OLIVE OIL	Gal	12 gals	\$13.32
RED VINEGAR	Gal	12 gals	\$5.46
10" FLOUR TORTILLA	12/8 CT CS	50 cases	\$16.23
TURKEY BOLOGNA	2/10 lb log CS	13600 lbs	\$20.45
TURKEY HAM	2/10 lb log CS	13000 lbs	\$52.40
TURKEY SALAMI	2/10 lb log CS	13000 lbs	\$20.54
TURKEY	2/10 lb log CS	13000 lbs	\$22.45
GROUND TURKEY	2/10 lb log CS	500 lbs	\$20.20
TURKEY ENDS AND PIECES	20 lb CS	8500 lbs	\$21.14
TURKEY SAUSAGE LINK - 1 OZ	10 lb CS	3300 lbs	\$20.97
GROUND BEEF LOG	8/10 lb log CS	1200 lbs	\$188.00
TURKEY SAUSAGE PATTY - 1.25 OZ	30 lb CS	96 lbs	\$28.61
FRENCH FRY	30 lb CS	13000 lbs	\$17.00
SALSBURY STEAK - 3 OZ	30 lb CS	40 lbs	\$40.00
CHICKEN FRANK - 1.5 OZ	24 lb CS	2900 lbs	\$27.99
8 PC CHICKEN	40 lb CS	900 lbs	\$66.72
MEATBALLS - 1 OZ	30 lb CS	1300 lbs	\$41.99
PORK CHOP	10 lb CS	800 lbs	\$17.76
HOT DOGS BEEF	10 lb CS	800 lbs	\$22.69
CHUCKWAGON - 3 OZ	30 lb CS	2900 lbs	\$43.45
CHICKEN BEEF PATTY - 3 OZ	30 lb CS	2900 lbs	\$41.99
CHICKEN PATTY - 3 OZ	20 lb CS	960 lbs	\$41.50
BEEF PATTY - 5 OZ	10 lb CS	1000 lbs	\$26.87
CORNDOG - 4 OZ	12 lb CS	1500 lbs	\$32.27
BACON	15 lb CS	600 lbs	\$40.63
FISH PATTY - 3 OZ	10 lb CS	2820 lbs	\$16.99
FROZEN SQUASH	30 lb CS	2300 lbs	\$9.00
FROZEN COLLARD GREENS	30 lb CS	8040 lbs	\$25.60
FROZEN BROCCOLI	30 lb CS	3450 lbs	\$32.06
FROZEN GREENBEANS	30 lb CS	4600 lbs	\$16.80
FROZEN LIMA BEANS	30 lb CS	300 lbs	\$35.67
CORN ON COB	30 lb CS	300 lbs	\$23.71
FROZEN CABBAGE	30 lb CS	5750 lbs	\$15.90
MIXED VEG	20 lb CS	5400 lbs	\$15.25
HOGIE BUN - 8" 64 CT	64 CT CS	75 cases	\$18.86
GARLIC BREAD - 132/1.75 OZ	132 CT CS	22 cases	\$55.37

Attachment B

PRODUCT	UNIT OF MEASURE	ESTIMATED ANNUAL USAGE	PRICE
MOZZARELLA STICK - 1.3 OZ	PIECE	4000 pieces	\$0.30
CHICKEN CHUNK - 120CT	10 lb CS	250 cases	\$31.83
CHICKEN FRITTER TENDERS - 53 CT	10 lb CS	150 cases	\$20.65
CHICKEN FILLET - 4 OZ	10 lb CS	75 cases	\$35.83
CHIC FILLET SKNLS - 4 OZ	10 lb CS	75 cases	\$27.43
PHILLY STEAK - 4 OZ	10 lb CS	60 cases	\$32.71
4 CHEESE PIZZA 8" 11.15 OZ	24 per CS	30 cases	\$53.55
CHOC. CHIP COOKIE DOUGH	160/2 oz CS	12 cases	\$27.49
PUMPKIN PIE 10"	6 per CS	12 cases	\$30.79
COCONUT PIE 10"	6 per CS	12 cases	\$26.67
CHOC MERINGUE 10"	6 per CS	12 cases	\$32.58
BANANA CREAM 10"	6 per CS	12 cases	\$26.67
APPLE PIE 10"	6 per CS	12 cases	\$26.02
LEMON PIE 10"	6 per CS	12 cases	\$29.87
TURKEY (Staff)	2/10 lb log CS	12 cases	\$63.60
BBQ (Staff)	4/5 lb Tubs per CS	12 cases	\$78.73
BEEF BOLOGNA (Staff)	2/10 lb log CS	24 cases	\$47.80
HAM (Staff)	2/10 lb log CS	12 cases	\$32.40
COLLARD GREENS	#10 Can	80 cans	\$24.45
SHREDDED CHEESE	20 lb CS	100 cases	\$41.05
DICED HAM	10 lb CS	12 cases	\$24.31
CAULIFLOWER	20 lb CS	480 lbs	\$32.50
BROCCOLI	20 lb CS	800 lbs	\$26.75
EGGS	360 CT CS	400 cases	\$30.49
GREEN PEPPERS	20 lb CS	100 lbs	\$28.50
TOMATOES	20 lb CS	1900 lbs	\$28.75
SALAD (BAG)	20 lb CS	194 cases	\$18.75
CABBAGE	50 lb Bags	250 bags	\$24.50
SPINACH	3 lb Bags	60 cases	\$18.75
CARROTS	50 lb Bags	9500 lbs	\$23.75
ONIONS	50 lb Bags	2700 lbs	\$20.75
CUCUMBERS	Bushel	480 lbs	\$24.75
CELERY	45 lb CS	540 lbs	\$19.75
POTATOES	50 lb Bags	66000 lbs	\$10.75
MARGARINE	30/1 lb CS	5220 lbs	\$20.00
WHITE CHEESE	480 CT CS	35 cases	\$35.95
AMERICAN YELLOW CHEESE	480 CT CS	700 cases	\$36.62
MILK	70 CT 8 OZ CS	2250 cases	\$14.70
APPLES	PIECE	110000 pieces	\$17.75
ORANGES	PIECE	2600 pieces	\$19.75
BANANAS	PIECE	41600 pieces	\$16.75
MUSHROOMS	5 lb CS	240 lbs	\$11.75
HALF & HALF CREAMER .375 OZ	360 CT CS	10 cases	\$7.75
COTTAGE CHEESE	5 lb Tub	250 lbs	\$7.75
SOUR CREAM	5 lb Tub	125 lbs	\$6.18
COLESLAW DRESSING	Gal	24 gals	\$6.83

Attachment B

PRODUCT	UNIT OF MEASURE	ESTIMATED ANNUAL USAGE	PRICE
PEPPERONI	8 lb 2/4 lb logs CS	20 cases	\$19.04
FRUIT PUNCH - 4 OZ POUCH	140 CT 4 OZ CS	1150 cases	\$15.60
BUCKET OF PICKLES	5 Gal	6 gals	\$23.43
LOAF BREAD	24 CT Loaf	43004 loaves	\$0.98
HAMBURGER BUNS - 4"	12 PK	135 packs	\$1.13
HOT DOG BUN	12 PK	90 packs	\$1.13
HAMBURGER BUNS - 5"	20 PK	200 packs	\$3.52
MILD TACO SAUCE PACKETS	EA	3000 pieces	\$7.76
ONION RINGS	4/2.5 lb CS	150 cases	\$20.74
VEG. EGG ROLL - 1.5 OZ	6/24/1.5 oz CS	11 cases	\$50.90
DUCK SAUCE PACKETS	500 11gr CS	1600 pieces	\$9.53
SOY SAUCE PACKETS	200/6 ML CS	600 pieces	\$7.22
DISPOSABLE APRONS	1000 PK CS	14 cases	\$39.87
BUN RACK BAGS	50 CT Rolls	24 rolls	\$32.03
CARRY OUT 8# BAGS	2/500 CT CS	24 cases	\$27.82
SANDWICH BAGS	2000 CT CS	35 cases	\$24.66
SINGLE COMP TRAY 9.5 x 9.25 WHITE FOAM	200 CT CS	150 cases	\$15.16
3 COMP TRAY 9.5 x 9.25 WHITE FOAM	200 CT CS	100 cases	\$15.30
CUP - 12 OZ WHITE FOAM	1000 CT CS	30 cases	\$18.18
LID - 12 OZ WHITE	1000 CT CS	30 cases	\$11.06
CUP - 8 OZ WHITE FOAM	1000 CT CS	10 cases	\$13.71
LID - 8 OZ WHITE	1000 CT CS	10 cases	\$10.95
SOUFFLE CUP - 3 OZ CLEAR	2400 CT CS	12 cases	\$45.54
LID SOUFFLE - 3 OZ CLEAR	2400 CT CS	12 cases	\$30.94
PLASTIC FILM	18' x 2000" ROLL	60 rolls	\$12.78
ALUMINUM FOIL	18" x 1000" ROLL	30 rolls	\$32.21
STRAWS PAPER WRAPPED - 7.75"	1200 CT CS	12 cases	\$8.87
COFFEE STIRRERS - 5.5"	1000 CT CS	12 cases	\$23.24
GLOVES VINYL XL	1000 CT CS	150 cases	\$20.25
DISPENSER NAPKINS - 2 PLY 6.5" x 9.85"	24/250 CT CS	12 cases	\$33.70
DINNER NAPKINS - 1/4 FOLD 9" x 9" WHITE 2 PLY	8/500 CT CS	12 cases	\$30.70
9" WHITE FOAM PLATES	500 CT CS	15 cases	\$12.49
PLASTIC SPOONS BLACK HEAVYWEIGHT POLYSTYRENE	1000 CT CS	30 cases	\$24.46
PLASTIC FORKS BLACK HEAVYWEIGHT POLYSTYRENE	1000 CT CS	30 cases	\$27.15
PLASTIC KNIVES BLACK HEAVYWEIGHT POLYSTYRENE	1000 CT CS	30 cases	\$28.00
12 OZ PAPER BOWLS SINGLE PLY COATED MEDIUM WEIGHT	8/125 CT CS	20 cases	\$48.47
PALLET WRAP	4/125" CT CS	12 cases	\$35.75
PAN LINER	1000 CT CS	36 cases	\$33.86
HAIRNETS 21" WHITE	1000 CT CS	60 cases	\$24.15
6" x 6" x 3" WHITE FOAM HINGED LID CONTAINER	500 CT CS	6 cases	\$25.00
8" x 8" x 3" 3-COMPARTMENT WHITE FOAM HINGED TRAY	200 CT CS	100 cases	\$14.56